

Message Text

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63

ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 STR-01 XMB-02 OPIC-03

TRSE-00 AID-05 IGA-01 CIAE-00 DODE-00 PM-03 H-02

INR-07 L-02 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15

USIA-06 /070 W

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R 120923Z MAR 75

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 8339

INFO AMEMBASSY ABIDJAN

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E.O.: 11652: N/A

TAGS: ENRG, BEXP, NI

SUBJ: GE POWER PLANT BID STILL IN RUNNING

REF: ABIDJAN 1778, LAGOS 1962

1. GE REP MADDOX (EDHOLM'S ASSISTANT) ARRIVED EVENING OF MARCH 3 AND WAS JOINED BY VICE PRESIDENT STEELE, KITTREDGE, AND CULL FROM US EVENING OF MARCH 4. EMBASSY DISCUSSED PROS AND CONS OF THEIR TRYING TO SEE GENERAL GOWON WITH MADDOX BUT STEELE AND THE OTHERS DECIDED POSTPONE EFFORT MAKE CONTACT AT THIS LEVEL AT LEAST UNTIL (1) IGHELLI GAS TURBINE INSTALLATION (NOW MORE THAN FIVE MONTHS BEHIND SCHEDULE) WORKING SATISFACTORILY AND (2) SAPELE POWER PLANT DECISION MADE ONE WAY OR ANOTHER.

2. DURING WRAP-UP OF VISIT WITH CHARGE MARCH 7, STEELE EXPRESSED SATISFACTION THAT HE HAD BEEN ABLE DELIVER ALL OF GE'S POINTS TO NEPA GENERAL MANAGER DIKKO, CONFIDENCE THAT UGHELLI WOULD START UP SOON (PERHAPS THIS WEEK), AND APPRECIATION FOR EMBASSY SUPPORT AND SERVICE. ACCORDING TO CONFIDENTIAL INFORMATION OBTAINED BY GE, NEPA BOARD MET FEBRUARY 28 AND DECIDED ASK FEDERAL EXECUTIVE COUNCIL TO CHOOSE BETWEEN BROWN BOVERI

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AND GE FOR THE SAPELE PROJECT. BOARD REPORTEDLY DID NOT

MAKE RECOMMENDATION OF ITS OWN BUT FORWARDED ALL DOCUMENTS INCLUDING CONSULTAT'S EVALUATION (SHOWING GE LOW BIDDER BY MORE THAN \$14 MILLION) AND RECOMMENDATION (THAT BROWN BOVERI SHOULD RECEIVE THE AWARD BECAUSE GE DID NOT FULLY MEET DESIGN SPECIFICATIONS). GE MADE WRITTEN OFFER FEBRUARY 6 TO PROVIDE DOUBLE SHELL DESIGN (AT INCREASE OF LESS THAN \$1 MILLION) WHICH, ACCORDING TO STEELE, IS INFERIOR TO ORIGINAL SINGLE CASING DESIGN BUT ANSWERS THE CONSULTANT'S MAJOR TECHNICAL OBJECTION.

3. CHARGE' AND EMBOFFS AGREED TO EXPRESS EMBASSY INTEREST IN BID OUTCOME TO HIGH-LEVEL OFFICIALS IF OPPORTUNITY PRESENTS ITSELF.
CROSBY

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Message Attributes

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Draft Date: 12 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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Margaret P. Grafeld
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EO Systematic Review
05 JUL 2006

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